

## **Harford County Board of Estimates Meeting**

September 5, 2017  
1:00 p.m.  
1<sup>st</sup> Floor Conference Room  
220 S. Main Street

### **Present:**

Billy Boniface, Director of Administration  
Karen D. Myers, Director of Procurement  
Richard Slutzky, County Council President  
Robert Sandlass, Treasurer  
Joseph Siemek, Director of Public Works  
Warren L. Hamilton, County Council Appointee  
Timothy Hopkins, County Executive Appointee  
Margaret Hartka, Senior Assistant County Attorney

Mr. Boniface, acting as chair, called the meeting to order.

### **Approval of Minutes of the August 15, 2017 Board of Estimates Meeting**

The minutes of the August 15, 2017 Board of Estimates Meeting were approved by general consent.

### **Item No. 09-05-17-01**

Mr. Boniface presented Solicitation No. 17-181; Fairwind Farms Pump Station Abandonment; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Steve Schulz from the Department of Public Works said this project was for the abandonment of existing force main and gravity sanitary sewers located at 825 Deep Ridge Road in Bel Air.

The Department of Public Work, Water and Sewer recommends award in the amount of \$71,756.00 to Frank J. Goettner Construction Co., Inc. of Edgewood, MD in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

### **Item No. 09-05-17-02**

Mr. Boniface presented Solicitation No. 18-034; Perryman WTP Granular Activated Carbon Facility Operating Valve Purchase; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Larry Slattery presented on behalf of Gregg Bates and the Department of Public Works, Water Services. This contract is for the purchase of 74 valves in various sizes ranging from 6' to 12'. The existing operating valves have been in service for 24 years and are showing signs of severe deterioration due to the corrosive nature of the raw water. The new valves will have stainless steel stems to increase their durability.

The Department of Public Works, Water Services recommends award in the amount of \$53,320.00 to Ferguson Waterworks of White Marsh, MD in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-03**

Mr. Boniface presented Solicitation No. 17-141; Flying Point Park Pier Replacement; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Paul Magness presented on behalf of Dave Goodwin and the Department of Parks and Recreation. This contract will replace the existing pier at Flying Point Park Pier with a floating pier and ADA access.

The Department of Parks and Recreation recommends award in the amount of \$144,905.00 to Cianelli Construction, Inc. of Edgewood, MD in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-04**

Mr. Boniface presented Solicitation No. 18-002; Maintenance, Repair, and Stabilization of Stormwater/Drainage Facilities; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Mike Rist from the Department of Public Works, Stormwater Management said this project was for the maintenance, repair and stabilization of Stormwater and drainage facilities. This is an open-end requirements contract with funds available on a project-by-project basis. The Department intends to assign each project by price and/or the ability to complete the task in a timely manner.

The Department of Public Works, Stormwater Management recommends award in the amount NTE \$800,000.00 to HGS, LLC d/b/a Angler Environmental of Odenton, MD, Imark Builders, Inc. of Joppa, MD, and Stormwater Maintenance, LLC of Hunt Valley, MD in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-05**

Mr. Boniface presented Solicitation No. 17-219; Forest Hill Recreation Center Wall Repair; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Angela Hoover from the Department of Parks and Recreation said this contract would replace a corner wall, tighten six cable crosses, repair existing control joint, create a new control joint, install a concrete slab, and add a ladder for roof access at the Forest Hill Recreation Center.

The Department of Parks and Recreation recommends award in the amount of \$51,101.98 to R. K. Owings, Inc. of Glen Arm, MD in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-06**

Mr. Boniface presented Solicitation No. 18-083; Rental of 16 Pick-up Trucks with Snow Plows; Piggyback NCSU #31172-4.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Division of Fleet Management said this contract was for the rental of 16 one-ton pick-up trucks with 8.5' – 9' snow plows for the months of December 2017 through March 2018.

The Department of Procurement, Fleet Management recommends award in the amount of \$108,200.00 to HERC Rental Company of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-07**

Mr. Boniface presented Solicitation No. 18-082; EMS Lifepak Purchase for Medic Units; Piggyback State of MD 001B8400047.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Tami Wiggins from the Department of Emergency Services said this was for the purchase of two Lifepak 15 Cardiac Monitors and two Lucas 3 Chest Compression Systems for the County Medic Units.

The Department of Emergency Services recommends award in the amount of \$100, 727.91 to Physio Control, Inc. of Redmond, WA accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-08**

Mr. Boniface presented Solicitation No. 18-071: Judgmental Shooting Training System; Sole Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Captain Dan Galbraith from the Harford County Sheriff's Office is requesting approval for the purchase of a 300-degree judgmental shooting training system.

The Harford County Sheriff's Office recommends award in the amount of \$338,410.00 to VirTra, Inc. of Temple, AZ in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-09**

Mr. Boniface presented Solicitation No. 18-087; Varonis Software; Piggyback State of MD 060B2490021.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Ted Pibil from the Office of Communication and Information Technology said this request was for the purchase of more licenses to cover all servers and storage in addition to adding modules to protect the Office 365 environment and cloud storage. The Varonis software is a security solution which will allow OICT to map, analyze, manage and migrate their unstructured data, providing an extra layer of cyber security.

The Office of Information and Communication Technology recommends award in the amount of \$304,047.38 to Eplus Technology, Inc. of Herndon, VA in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-10**

Mr. Billy Boniface presented Solicitation No. 18-084; FirePower Licenses; Piggyback State of MD 060B2490021.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Ted Pibil from the Office of Information and Communication Technology said this request is for the annual license for threat defense software on two network devices.

The Office of Information and Communication Technology recommends award in the amount of \$69,617.84 to Eplus Technology, Inc. of Herndon, VA in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-11**

Mr. Boniface presented Solicitation No. 18-085; Priority Dispatch Software Renewal; Sole Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Ted Pibil from the Office of Information and Communication Technology said this was the annual renewal for current software that allows for standardized call processing of all emergency requests for service that comes into the 9-1-1 call center.

The Office of Information and Communication Technology recommends award in the amount of \$55,503.75 to Medical Priority Consultants, Inc. d/b/a Priority Dispatch Corp. of Salt Lake City, UT in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**Item No. 09-05-17-12**

Mr. Boniface presented Solicitation No. 18-061; Heating Oil; Intergovernmental Cooperative Purchase.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Karen Myers from the Department of Procurement said this request was for approval to purchase heating oil for Parks and Recreation, First Vehicle Services, HC Sheriff's Office, DPW Highways, and the Darlington Library. This is an Intergovernmental Cooperative Purchase through BRCPC – Baltimore County Bid KSH-324-17.

The Department of Procurement recommends award in the amount NTE \$100,000.00 to PAPCO, Inc. of Aston, PA in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved with one member abstaining.

**Item No. 09-05-17-13**

Mr. Boniface presented Solicitation No. PM 17-068; 104 Industry Lane, Unit 4, Forest Hill Industrial Airpark, Inc.; Negotiated Procurement.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Peter Wakefield from the Division of Property Management said that Harford County desires to enter into a Lease Agreement with the Forest Hill Industrial Airpark, Inc., to lease a portion of the property known as 104 Industry Lane, Unit 5, Forest Hill, Maryland, for the location of the Harford County Department of Emergency Services Technical Response Team.

The Division of Property Management recommends an award in the amount of \$24,000.00 plus CAM, Taxes and BGE to Forest Hill Industrial Airpark, Inc. of Forest Hill, Maryland in accordance with Section 41-25 of the Harford County Code.

The motion was unanimously approved.

**NOTE TIME: 1:32**

Mr. Boniface asked for a motion to move into closed session in accordance with Section 3-305(B) (3) of General Provision article of the Annotated Code of Maryland. Ms. Myers made the motion and it was seconded by Mr. Sandlass.

The motion was approved by general consent.

The Closed Session adjourned. The meeting reconvened in Open Session.

**NOTE TIME: 1:41**

**Approval of the Minutes of the July 11, 2017 Closed Session Board of Estimates Meeting**

The minutes of the July 11, 2017 Closed Session Board of Estimates meeting were approved by general consent.

Mr. Boniface presented Solicitation No. PM 06-022.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

As there was no further business, the meeting was adjourned at 1:42 p.m.

Respectfully submitted,

Sharon Vanden Eynden